

# Entrepreneurs survey

Creating leaders for the future - Erasmus +

## Situation of the person

*The first part is to know your situation and information on your business project*

### 1. Are you a person with disability?

1. Yes  2. No

### 2. What type of disability?

1. Physical  2. Sensory  3. Psychological disorders  
 4. Cognitive  5. Multiple

### 3. If 'Multiple', indicate :

### 4. Your business project is at :

1. The initial idea stage  
 2. A start-up point  
 3. Further development point

### 5. What type of sector?

1. Crafts  2. Tourism  
 3. Personal services  4. Trade  
 5. Farming  6. Data processing  
 7. Medical Paramedical  8. Other

### 6. If 'Other', indicate:

### 7. Is your company specifically for the people with disability?

1. Yes  2. No

## Support for entrepreneurship

### 8. Do you think it is necessary specific training to start your own business?

1. Yes  2. No

### 9. If not, Why ?

1. Because you cannot teach entrepreneurship  
 2. Because you only need a good idea to succeed  
 3. Because the training you can currently find in the market is not really helpful  
 4. Because you just need the right working experience. Then you learn by doing  
 5. Because you mostly need financial help  
 6. Because you just need to be motivated and willing  
 7. Other

### 10. If 'Other', indicate :

### 11. Do you think you need help to start your own business?

1. Yes  2. No

### 12. If Yes, what kind of help?

1. An entrepreneurship expert (tutor), who would help me along all the process of setting up the business, through the different phases  
 2. An entrepreneurship expert (tutor), after the setting up of my business, who could advice me on the business consolidation in time  
 3. Financial help  
 4. A training center where I could ask for help for any specific doubts during the process of setting up the new business  
 5. A training center with a business incubator  
 6. Personal coaching for entrepreneurship  
 7. Other

### 13. If 'Other', indicate :

### 14. Have you ever been trained in entrepreneurship?

1. Yes  2. No

### 15. If you haven't been trained, can you explain why?

1. I didn't have the opportunity  
 2. I didn't have time  
 3. Nobody offered me training  
 4. I couldn't find anywhere to be trained  
 5. I wasn't interested  
 6. I couldn't afford it  
 7. I didn't think about it  
 8. I couldn't find a training/training premises adapted to my needs (disability)  
 9. I couldn't find a training/training premises adapted to my interests  
 10. Other

### 16. If 'Other', indicate:

## Experience and Expectations about entrepreneurship training

This part is to know the training you have already received if you had one, and your expectations for a possible future training. If you haven't been trained, answer just the second column

### What kind of training did you receive?

- |   | 1                     | 2                     |
|---|-----------------------|-----------------------|
| 17. Specific for entrepreneurs with disab | <input type="radio"/> | <input type="radio"/> |
| 18. Open to any kind of entrepreneurs     | <input type="radio"/> | <input type="radio"/> |

Was (1), Should be (2).

### What Format?

- |  | 1                     | 2                     |
|--|-----------------------|-----------------------|
| 19. Less than 3 months                 | <input type="radio"/> | <input type="radio"/> |
| 20. Intensive (between 3 and 6 months) | <input type="radio"/> | <input type="radio"/> |
| 21. Extensive (more than 6 months)     | <input type="radio"/> | <input type="radio"/> |

Was (1), Should be (2).

### Was it presence based or online?

- |  | 1                     | 2                     |
|--|-----------------------|-----------------------|
| 22. Online/distance learning           | <input type="radio"/> | <input type="radio"/> |
| 23. Presence based modality            | <input type="radio"/> | <input type="radio"/> |
| 24. Online and presence based modality | <input type="radio"/> | <input type="radio"/> |

Was (1), Should be (2).

### How many training hours?

- |                               | 1                     | 2                     |
|-------------------------------|-----------------------|-----------------------|
| 25. Less than 200 hours       | <input type="radio"/> | <input type="radio"/> |
| 26. Between 200 and 400 hours | <input type="radio"/> | <input type="radio"/> |
| 27. More than 400 hours       | <input type="radio"/> | <input type="radio"/> |

Was it (1), Should be (2).

### What kind of teachers did you have or would you like to have?

- |  | 1                     | 2                     |
|--|-----------------------|-----------------------|
| 28. NGO Staff, specialized in entrepreneurship, business and/or diasbilities | <input type="radio"/> | <input type="radio"/> |
| 29. University/business school teachers                                      | <input type="radio"/> | <input type="radio"/> |
| 30. Successful businessmen/women   | <input type="radio"/> | <input type="radio"/> |
| 31. Managers and top executives  | <input type="radio"/> | <input type="radio"/> |
| 32. Other entrepreneurs  | <input type="radio"/> | <input type="radio"/> |

Was (1), Should be (2).

### Were the teachers previously trained in disability?

- |                       | 1                     | 2                     |
|-----------------------|-----------------------|-----------------------|
| 33. Yes               | <input type="radio"/> | <input type="radio"/> |
| 34. No                | <input type="radio"/> | <input type="radio"/> |
| 35. Just some of them | <input type="radio"/> | <input type="radio"/> |

Had been (1), Should be (2).

### Did you get the support of a personal tutor during your training?

- |         | 1                     | 2                     |
|---------|-----------------------|-----------------------|
| 36. Yes | <input type="radio"/> | <input type="radio"/> |
| 37. No  | <input type="radio"/> | <input type="radio"/> |

Was (1), Should be (2).

### What contents in terms of Cross Curricular skills?

- |  | 1                     | 2                     |
|--|-----------------------|-----------------------|
| 38. Leadership                             | <input type="radio"/> | <input type="radio"/> |
| 39. Communication                          | <input type="radio"/> | <input type="radio"/> |
| 40. Problems solving                       | <input type="radio"/> | <input type="radio"/> |
| 41. Social and professional skills         | <input type="radio"/> | <input type="radio"/> |
| 42. Administrative and schedule management | <input type="radio"/> | <input type="radio"/> |
| 43. Commercial approach                    | <input type="radio"/> | <input type="radio"/> |
| 44. No cross Curricular skills             | <input type="radio"/> | <input type="radio"/> |

I had (1), I would like (2).

### What Technical skills contents?

- |  | 1                     | 2                     |
|--|-----------------------|-----------------------|
| 45. Business plan  | <input type="radio"/> | <input type="radio"/> |
| 46. Accounting   | <input type="radio"/> | <input type="radio"/> |
| 47. Strategic alliances                                  | <input type="radio"/> | <input type="radio"/> |
| 48. Financing  | <input type="radio"/> | <input type="radio"/> |
| 49. Management   | <input type="radio"/> | <input type="radio"/> |
| 50. Professionalization, development of technical skills | <input type="radio"/> | <input type="radio"/> |
| 51. Technical watch, innovation, market trend            | <input type="radio"/> | <input type="radio"/> |
| 52. No Technical skills                                  | <input type="radio"/> | <input type="radio"/> |

I had (1), I would like (2).

### What specific workshops contents?

- |   | 1                     | 2                     |
|---|-----------------------|-----------------------|
| 53. Legal forms                         | <input type="radio"/> | <input type="radio"/> |
| 54. Market research                     | <input type="radio"/> | <input type="radio"/> |
| 55. Commercial approach                 | <input type="radio"/> | <input type="radio"/> |
| 56. Professional use of social networks | <input type="radio"/> | <input type="radio"/> |
| 57. Management of stress                | <input type="radio"/> | <input type="radio"/> |
| 58. No specific workshops               | <input type="radio"/> | <input type="radio"/> |

I had (1), I would like (2).

### 59. If you have been trained, was it useful? (1 not at all; 10 very much)

- 1.1     2.2     3.3     4.4     5.5     6.6  
 7.7     8.8     9.9     10.10

### 60. If you haven't been trained, when would you like to be trained?

1. Before strating up your business  
 2. While you are starting up  
 3. Before and while strating up

### 61. I would have liked to get more training in....

## About you

*To sum up, please, tell us a little bit more about you.*

### 62. Where are you from?

1. Poland  2. Italy  3. France  4. Spain

### 63. If 'Spain', indicate:

### 64. How old are you?

1. Less than 30  2. Between 31 and 40  
 3. Between 41 and 50  4. Between 51 and 60  
 5. More than 60

### 65. What are your educational attainments?

1. Less than primary, primary and lower secondary education  
 2. Upper secondary and post-secondary non-tertiary education  
 3. Tertiary education